

EXHIBIT III	Profit and Loss Worksheet												Totals	Percent of Sales	
	Jan	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.			
Date:	PROFIT (LOSS) PROJECTION:														
Prepared:	Company:														
	Date:														
Gross Revenue:															
a)Product Sales														\$	%
b)Service															%
1)Total Revenue (a+b)	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%
Cost of Goods sold:															
c)Product purchases														\$	%
d)Shipping														\$	%
2)Total Cost of Goods (c+d)	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%
3)Gross Profit (1-2)	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%
Operating Expenses:															
Salaries/Wages														\$	%
Payroll Taxes														\$	%
Supplies														\$	%
Repairs & Maintenance														\$	%
Advertising														\$	%
Car, Deliv. & Travel														\$	%
Accounting & Legal														\$	%
Rent/Lease														\$	%
Telephone														\$	%
Utilities														\$	%
Insurance														\$	%
Taxes (e.g. B&O)														\$	%
Depreciation														\$	%
Interest														\$	%
Miscellaneous														\$	%
4)Total Expenses	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%
Net Profit Before Tax (3-4)	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	%